**CURRICULUM VITAE**

**V.VIJAYBHASKAR REDDY**

Plot No: 123,H.no:5-54/1/1,

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**CAREER OBJECTIVE**

To associate myself to work in the reputed organization that gives scope to update my knowledge and skills in accordance with latest trends and I want to be a part of team that dynamically works towards the growth of the organization.

**EDUCATIONAL QUALIFICATION**

* **MCA** in Grahembell P.G College from Osmania University during the year 2006-2009.
* **Degree(Bachelor of Science)** in Prathibha Degree College from

Nagarjuna University during the year 2003-2006.

* Intermediate(MPC) in Prithibha Jr College From **Board of Intermediate**

during the year 2001-2003.

* **S.S.C** in Vikas high school from **Board of Secondary Education** with

during the year 2000-2001.

**WORK EXPERIENCE**

* Present I am Working in ICICI Bank Ltd As a Sr.Officer(27 feb 2014- Tilla date).
* working from “HDFC Bank Ltd“ as a team leader(18 aprial 2011\_05 feb 2014).
* Working from Acculekha Software Solution In Dilsuknagar as a sales officer (5 mar 2010\_30 mar2011).
* Working from Global Embedded Technology in uppal as a sales officer (20 july 2009-25 feb 2010).

**Responsibilities**

# Plan and carry out sales activities to achieve numbers and value targets of savings/current/corporate salary accounts for the allocated branches through Contract Sales Executives’ (CSE) and self-sourcing, in accordance with agreed business plans..

# Ensure sourcing of quality accounts by maintaining the depletion rate within agreed limits.

# Maintain and develop existing and new customers through planned individual account support with strict adherence to KYC norms.

# Manage and train CSEs according to company procedures and policies; monitor and optimize their productivity and incentives earned.

# Liaise with the branch staff to aid business development.

# Monitor and report on activities and provide relevant information to the SM

# Ability to support and sustain a positive work environment that fosters team performance with strong communication and relationship management skills.

# Leading, training & monitoring the performance of team members to ensure efficiency in sales operations and meeting of individual & group targets.

* Achieving Direct sales targets with required productivity in liability and cross sell products.
* Maintenance of regular MIS

**Key Responsibilities:**

* Meet with applicants to obtain information for loan applications and to answer questions about the process.
* Analyze applicants' financial status, credit, and property evaluations to determine feasibility of granting loans.
* Explain to customers the different types of loans and credit options that are available, as well as the terms of those services.
* Obtain and compile copies of loan applicants' credit histories, corporate financial statements, and other financial information.
* Review and update credit and loan files.

**ACHIVEMENTS**

* In icici bank I will achive my targets from every month .
* I will qualify every month for call of victory.
* I will qualify for super achievers award in pan india leval in Icici bank.(eligible for Only best performers).
* In Hdfc bank I will take rsm certificate in my carrier of 3 years(3 times).
* I will maintain success full of alwal branch Dst team from 2 and of year.

**TECHNICAL SKILLS**

* MS-Office
* C,C++

**SOFT SKILLS**

* Good presentation techniques
* Good communication skills and interpersonal skills
* Capable of grasping things quickly and organize easily

**HOBBIES**

* Listening to the music
* Reading Books
* Playing Cricket

**STRENGTHS**

* Hard working
* Patience
* Ability to learn quick

**PERSONAL PROFILE**

Father's Name : V.Krishna reddy

Date of Birth : 01-07-1986

Languages Known : Telugu, English and Hindi.

Sex : Male

Marital Status : Single

Nationality : Indian

**DECLARATION**

I hereby declare that the information furnished above is true to the best of my knowledge.

Date:

Place: **(V.VIJAYBHASKAR REEDY)**